

# EURO 2016 OFFER - commercial spot broadcasting in the framework of UEFA EURO 2016™

#### Art. 1

#### Broadcast dates for commercial spots UEFA EURO 2016™

Commercial spots, hereinafter referred to as "Commercial spots", shall be broadcast in the framework of UEFA EURO 2016™ from 10 June to 11 July 2016. They shall be disseminated through the following channels of Telewizja Polska S.A.: TVP1 and TVP2.

# Art. 2 Sales of the Commercial spot broadcast service in the framework of UEFA EURO 2016™

- 1. Commercial spot broadcast services shall be sold at the seat of the Advertising Office of Telewizja Polska (hereinafter referred to as "BRTVP") in ul. J.P. Woronicza 17 in Warsaw at the following times:
  - a) from 11 May 2016 for the official sponsors of UEFA EURO 2016™ (sponsors designated by UEFA)
  - b) at dates published on <a href="www.brtvp.pl">www.brtvp.pl</a>, but no earlier than 7 days after the date specified in point a) for all other Commissioning Parties.
- 2. The BRTVP reserves the right to change the dates listed in section 1. In the event of changes, new dates shall be published on the official website of the Advertising Office <a href="https://www.brtvp.pl">www.brtvp.pl</a>.
- 3. The EURO 2016 offer exclusively applies to commercial spots broadcast during advertising breaks directly before and after each half of the 11 live matches, as well as before or after each Studio sport UEFA EURO 2016™ program.
  - In the event of a period of extra time or penalty kicks, Commercial spots scheduled for broadcast directly after the second half of the match shall be broadcast during the advertising break following the period of extra time or penalty kicks.
- 4. An agreement with the Commissioning Party in the framework of the EURO 2016 Offer shall be contracted upon the acceptance of the order by the BRTVP in writing or by e-mail. To establish the detailed principles of realization, the parties shall make a separate agreement. The BRTVP shall notify the party of its acceptance of the Commercial spot broadcast commission in writing or via e-mail.
  - Commercial spot broadcast orders are accepted based on the order of placement.
- 5. Orders placed before dates specified in section 1 shall not be accepted for realization.
- 6. Should the BRTVP accept an order for the broadcast of Commercial spots during a given advertising break, placed by an official UEFA Sponsor within the time specified in section 1 point a) (with the reservation of section2), no other order shall be accepted for the broadcast

- of Commercial spots during the same break from Commissioning Parties whose products, services and/or Advertiser's brands would be in competition with the products, services and/or brands represented by the official UEFA Sponsor. The above-mentioned industry and product exclusivity shall not apply to orders for Commercial spots from official UEFA Sponsors placed more than 7 days after the date specified in section 1 point a).
- 7. Commercial spots shall be broadcast based on contracts subject to a tariff pricelist. An order template is provided in **Annex no. 1** of the Offer.
- 8. The basis for contracts subject to a tariff pricelist is provided in the Basic Pricelist and the Additional Pricelist, including the price index, provided in **Annex no. 2** to the Offer. The Additional Pricelist shall apply only in the event that the Polish team advances from the group stage to the knockout rounds of UEFA EURO 2016™.
- 9. Partial agreements made in the framework of the EURO 2016 Offer are subject to discounts: for the UEFA EURO 2016™ budget and expenses. **No other discounts** shall apply, including the discount for pricelist share.

UEFA EURO 2016<sup>™</sup> expenses are defined as the cost of purchase of commercial spot broadcasts in accordance with Art. 1 and Art. 2 section 3.

Table of discounts for UEFA EURO 2016™ expenses

EURO 2016 expenses*	discount
from 600,000 PLN	35%
from 400,000 PLN	25%
from 200,000 PLN	15%
from 50,000 PLN	10%

<sup>\*</sup> Expenses including discounts and other costs provided for in this offer that are related to the broadcast of commercial spots.

10. The Commissioning party may select a specific position within the cluster, subject to an extra fee:

	Extra fee for	Extra fee for the	
	the first/last	second/penultimate	Extra fee for any
Live matches	position	position	other position
Opening match , ½ final, final	25%	20%	15%
1/8 final , ¼ final	20%	15%	10%
Studio	10%	7%	5%
Matches of the Polish team at			
the group stage and in the			
knockout rounds	25%	20%	15%

		Extra fee for the	
	Extra fee for the	second/penultimate	Extra fee for any
	first/last position	position	other position
Match reruns	10%	7%	5%

with the reservation of section 11 and 12.

11. Official UEFA Sponsors may purchase a specific position during an advertising break within 7 days from the date mentioned in section 1 point a) (with the reservation of section 2), at prices specified in the EURO 2016 Offer. Should Official UEFA Sponsors not purchase any of the

positions specified in section 12, the position shall be subject to an auction in accordance with the relevant auction terms and conditions.

- 12. For live UEFA EURO 2016™ matches, i.e.:
  - a) matches with the participation of the Polish team at the group stage,
  - b) the final match,

Commissioning Parties other than Official UEFA Sponsors may select the first and second position in advertising breaks broadcast AFTER the halves, and penultimate or last position in advertising breaks broadcast BEFORE the halves exclusively by means of an auction. Terms and conditions applicable to auctions are laid down in **Annex no.3** to this Offer.

- 13. The EURO 2016 Offer does not permit Commissioning Parties to purchase the following special services:
  - a) exclusive advertising breaks,
  - b) industry and brand exclusivity, with the reservation of section 6.
- 14. In the event that the Commissioning Party cancels a broadcast order for a commercial spot or changes the broadcast order, in particular changes the broadcast date or shortens the spot, the BRTVP shall charge an cancellation fee in the amount of:
  - a) 50% of the value of the cancelled or changed reservation if the change or withdrawal from the Agreement occurs more than 7 working days (inclusive) before the broadcast (not including the day of broadcast),
  - b) 100% of the value of the cancelled or changed reservation if the change or withdrawal from the Agreement occurs up to 7 working days (inclusive) before the broadcast (not including the day of broadcast).
- 15. The value of the cancelled broadcast shall be understood as the price of the commercial spot, not including VAT. Cancellation fees shall be paid within 21 days from the invoice issue date.
- 16. Should the broadcast price change during the knockout rounds in accordance with the Additional Pricelist and the table of extra fees specified in section 10, the Commissioning Party has the right to withdraw from the agreement before 4 pm on 23 June 2016 with no cancellation fees applicable. In this situation, the discount applied for UEFA EURO 2016™ expenses shall be counted relative to the actual expenses sustained.

# Art. 3 Additional provisions

- Expenses related to Commercial spot broadcast agreements in the framework of the EURO 2016 Offer shall be incorporated in the annual expense declaration of the Advertiser or Media Agency.
- Commercial spot broadcast agreements made in the framework of the EURO 2016 Offer are subject to payment conditions negotiated with a given Commissioning Party in 2016, and in the absence thereof, by principles laid down in the "Sales Conditions of the Advertising Office of TVP S.A."
- 3. The BRTVP reserves the right to change the above-specified broadcast conditions. Any change shall be published on the official website www.brtvp.pl.
- 4. Issues not resolved in this Offer shall be governed by the provisions laid down in the "Sales Conditions of the Advertising Office of TVP S.A." in force on the day when an offer is placed.

# Art. 4 Final provisions

#### Contact persons:

- formal and legal issues: Ewa Guszkowska Stefańska (tel. 22 547 22 95) ewa.guszkowska-stefanska@tvp.pl
- commercial and organizational issues: Aneta Będzińska-Stańczyk (tel. 22 547 23 31) aneta.bedzinska-stanczyk@tvp.pl

- auction-related issues: Dominika Weidemann (Tel. 22 547 22 71) dominika.weidemann@tvp.pl

#### Annexes:

- 1) Order template for commercial spots to be broadcast in the framework of the EURO 2016 Offer subject to a tariff pricelist;
- 2) Pricelists: basic and additional pricelists including the price index;
- 3) Auction terms and conditions

# Annex no. 1 to the commercial spot broadcast offer in the framework of the EURO 2016 Offer

	Date
	Telewizja Polska S.A. – Advertising Office ul. J.P. Woronicza 17, 00-999 Warszawa NIP: 521-04-12-987
0	rder
	of commercial spots D16 Offer subject to a tariff pricelist
/name and seat of the	e Commissioning Party/
acting on its own behalf/acting with the power of attorn	ney/acting based on an Authorization on its own behalf
for the benefit of the Advertiser*/	
/name of the	e Advertiser */
Places an offer for the broadcast of commercial spots. The commercial spot shall concern the following produc	ct(s)*, service(s)*
(name of pro	duct or service)
Attached please find the broadcast plan including:  the length of the spot and its number accord System)  broadcast time  selected channel and advertising break  additional broadcast services  broadcast price in accordance with the TVP S.A.	ding to the SOBR system (the Advertising Office Support  A. pricelist (including extra fees and discounts)
Attached also find:	
Parties shall be bound by the offer for 60 days from its properties confirm the acceptance of this offer in writing or via enunderstanding of the provisions of the Civil Code.  The Commissioning Party hereby undertakes to abide by S.A." and the "EURO 2016 Offer" published on www.brt	nail. The acceptance shall constitute an agreement in the y the "Sales Conditions of the Advertising Office of TVP
/first and last names and signatures of the person(s) aut	thorized to act on behalf of the Commissioning Party /

### Annexes\*:

- documents defining the legal status of the Commissioning Party
- powers of attorney (in the case of parties acting on behalf of the Advertiser)
- authorization (in the case of parties acting on their own behalf for the benefit of the Advertiser)

<sup>\* -</sup> delete as appropriate

#### Annex no. 2 to the EURO 2016 OFFER

# **Pricelists including the price index**

# **Basic pricelist**

Prices are listed in PLN, not including VAT, and apply to 30-second commercial spots

#### **UEFA EURO 2016 RATE CARD-Live Matches**

Chan	nel Date	Day of week	Time	Match	Place	Price 30"
TVP1	10.06	Friday	20:30	France-Romania	before studio	35 600
TVP1	10.06	Friday	21:00	France-Romania	before I half	52 200
TVP1	10.06	Friday	21:45	France-Romania	after I half	68 700
TVP1	10.06	Friday	22:00	France-Romania	before II half	61 600
TVP1	10.06	Friday	22:45	France-Romania	after II half	42 600
TVP1	10.06	Friday	23:10	France-Romania	after studio	30 800
TVP1	12.06	Sunday	17:30	Poland - Nothern Ireland	before studio	51 700
TVP1	12.06	Sunday	18:00	Poland - Nothern Ireland	before I half	87 000
TVP1	12.06	Sunday	18:45	Poland - Nothern Ireland	after I half	141 000
TVP1	12.06	Sunday	19:00	Poland - Nothern Ireland	before II half	136 300
TVP1	12.06	Sunday	19:45	Poland - Nothern Ireland	after II half	98 700
TVP1	12.06	Sunday	20:10	Poland - Nothern Ireland	after studio	56 400
TVP1	16.06	Thursday	20:30	Germany-Poland	before studio	56 400
TVP1	16.06	Thursday	21:00	Germany-Poland	before I half	87 000
TVP1	16.06	Thursday	21:45	Germany-Poland	after I half	141 000
TVP1	16.06	Thursday	22:00	Germany-Poland	before II half	136 300
TVP1	16.06	Thursday	22:45	Germany-Poland	after II half	98 700
TVP1	16.06	Thursday	23:10	Germany-Poland	after studio	56 400
TVP1	21.06	Tuesday	17:30	Ukraine-Poland	before studio	51 700
TVP1	21.06	Tuesday	18:00	Ukraine-Poland	before I half	87 000
TVP1	21.06	Tuesday	18:45	Ukraine-Poland	after I half	141 000
TVP1	21.06	Tuesday	19:00	Ukraine-Poland	before II half	136 300
TVP1	21.06	Tuesday	19:45	Ukraine-Poland	after II half	98 700
TVP1	21.06	Tuesday	20:10	Ukraine-Poland	after studio	56 400
TVP1	25 or 26.06	Sat/Sun	14:30	1/8 F	before studio	9 400
TVP1	25 or 26.06	Sat/Sun	15:00	1/8 F	before I half	21 700
TVP1	25 or 26.06	Sat/Sun	15:45	1/8 F	after I half	30 900
TVP1	25 or 26.06	Sat/Sun	16:00	1/8 F	before II half	30 400
TVP1	25 or 26.06	Sat/Sun	16:45	1/8 F	after II half / Extra-time / Penalty shots	18 300
TVP1	25 or 26.06	Sat/Sun	17:45	1/8 F	after studio	13 900
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	17:30	1/8 F	before studio	11 500
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	18:00	1/8 F	before I half	28 200
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	18:45	1/8 F	after I half	41 300
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	19:00	1/8 F	before II half	39 100
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	19:45	1/8 F	after II half / Extra-time / Penalty shots	26 100
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	20:45	1/8 F	after studio	15 200
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	20:30	1/8 F	before studio	12 300
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	21:00	1/8 F	before I half	29 000

TVP1	25 or 26 or 27.06	Sat/Sun/Mon	21:45	1/8 F	after I half	50 900
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	22:00	1/8 F	before II half	48 600
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	22:45	1/8 F	after II half / Extra-time / Penalty shots	28 000
TVP1	25 or 26 or 27.06	Sat/Sun/Mon	23:45	1/8 F	after studio	16 000
TVP1	30.06 or 01.07	Thu/Fri	20:30	1/4 F	before studio	12 800
TVP1	30.06 or 01.07	Thu/Fri	21:00	1/4 F	before I half	32 000
TVP1	30.06 or 01.07	Thu/Fri	21:45	1/4 F	after I half	56 500
TVP1	30.06 or 01.07	Thu/Fri	22:00	1/4 F	before II half	54 000
TVP1	30.06 or 01.07	Thu/Fri	22:45	1/4 F	after II half / Extra-time / Penalty shots	31 100
TVP1	30.06 or 01.07	Thu/Fri	23:45	1/4 F	after studio	17 000
TVP1	02 or 03.07	Sat/Sun	20:30	1/4 F	before studio	12 800
TVP1	02 or 03.07	Sat/Sun	21:00	1/4 F	before I half	32 000
TVP1	02 or 03.07	Sat/Sun	21:45	1/4 F	after I half	56 500
TVP1	02 or 03.07	Sat/Sun	22:00	1/4 F	before II half	54 000
TVP1	02 or 03.07	Sat/Sun	22:45	1/4 F	after II half / Extra-time / Penalty shots	31 100
TVP1	02 or 03.07	Sat/Sun	23:45	1/4 F	after studio	17 000
TVP1	06.07	Wednesday	20:30	1/2 F	before studio	18 000
TVP1	06.07	Wednesday	21:00	1/2 F	before I half	37 600
TVP1	06.07	Wednesday	21:45	1/2 F	after I half	67 500
TVP1	06.07	Wednesday	22:00	1/2 F	before II half	65 400
TVP1	06.07	Wednesday	22:45	1/2 F	after II half / Extra-time / Penalty shots	31 100
TVP1	06.07	Wednesday	23:45	1/2 F	after studio	18 400
TVP1	07.07	Thursday	20:30	1/2 F	before studio	18 000
TVP1	07.07	Thursday	21:00	1/2 F	before I half	37 600
TVP1	07.07	Thursday	21:45	1/2 F	after I half	67 500
TVP1	07.07	Thursday	22:00	1/2 F	before II half	65 400
TVP1	07.07	Thursday	22:45	1/2 F	after II half / Extra-time / Penalty shots	34 900
TVP1	07.07	Thursday	23:45	1/2 F	after studio	18 400
TVP1	10.07	Sunday	20:30	FINAL	before studio	33 500
TVP1	10.07	Sunday	21:00	FINAL	before I half	60 300
TVP1	10.07	Sunday	21:45	FINAL	after I half	98 100
TVP1	10.07	Sunday	22:00	FINAL	before II half	94 000
TVP1	10.07	Sunday	22:45	FINAL	after II half / Extra-time / Penalty shots	68 400
TVP1	10.07	Sunday	23:45	FINAL	after studio	32 200

# UEFA EURO 2016 - RATE CARD - Rerun Matches in TVP2

Channel	Date	Week day	Time	Match	Place	Price 30"
TVP2	10.06	Fri	23:30	France-Romania	before studio	5 000
TVP2	10.06	Fri	00:00	France-Romania	before I half	4 600
TVP2	10.06	Fri	00:45	France-Romania	after I half	3 800
TVP2	10.06	Fri	01:00	France-Romania	before II half	3 400
TVP2	10.06	Fri	01:45	France-Romania	after II half	1 900
TVP2	10.06	Fri	02:10	France-Romania	after studio	1 100
TVP2	12.06	Sun	23:30	Poland - Nothern Ireland	before studio	8 200
TVP2	12.06	Sun	00:00	Poland - Nothern Ireland	before I half	7 600
TVP2	12.06	Sun	00:45	Poland - Nothern Ireland	after I half	6 300
TVP2	12.06	Sun	01:00	Poland - Nothern Ireland	before II half	5 700
TVP2	12.06	Sun	01:45	Poland - Nothern Ireland	after II half	3 200

TVP2	12.06	Sun	02:10	Poland - Nothern Ireland	after studio	1 900
TVP2	16.06	Thu	23:30	Germany-Poland	before studio	8 200
TVP2	16.06	Thu	00:00	Germany-Poland	before I half	7 600
TVP2	16.06	Thu	00:45	Germany-Poland	after I half	6 300
TVP2	16.06	Thu	01:00	Germany-Poland	before II half	5 700
TVP2	16.06	Thu	01:45	Germany-Poland	after II half	3 200
TVP2	16.06	Thu	02:10	Germany-Poland	after studio	1 900
TVP2	21.06	Tue	23:30	Ukraine-Poland	before studio	8 200
TVP2	21.06	Tue	00:00	Ukraine-Poland	before I half	7 600
TVP2	21.06	Tue	00:45	Ukraine-Poland	after I half	6 300
TVP2	21.06	Tue	01:00	Ukraine-Poland	before II half	5 700
TVP2	21.06	Tue	01:45	Ukraine-Poland	after II half	3 200
TVP2	21.06	Tue	02:10	Ukraine-Poland	after studio	1 900
	25 and 26.06 or 25					
TVP2	and 27.06 or 26 and 27.06	Sat/Sun/Mon	23:30	1/8 F	before studio	5 000
	25 and 26.06 or 25	5495419111511	20.00	2/0:	belove statuto	3 3 3 3
TVP2	and 27.06 or 26 and 27.06	Sat/Sun/Mon	00:00	1/8 F	before I half	4 600
TVFZ	25 and 26.06 or 25	3at/3dil/Woll	00.00	1/01	Delote i Hall	4 000
TVD2	and 27.06 or 26 and	Sat/Sun/Man	00.45	1/0 ⊑	often I half	2 900
TVP2	27.06 25 and 26.06 or 25	Sat/Sun/Mon	00:45	1/8 F	after I half	3 800
	and 27.06 or 26 and					
TVP2	27.06 25 and 26.06 or 25	Sat/Sun/Mon	01:00	1/8 F	before II half	3 400
	and 27.06 or 26 and					
TVP2	27.06	Sat/Sun/Mon	01:45	1/8 F	after II half / Extra-time / Penalty shots	1 900
	25 and 26.06 or 25 and 27.06 or 26 and					
TVP2	27.06	Sat/Sun/Mon	02:10	1/8 F	after studio	1 100
TVP2	30.06	Thu	23:30	1/4 F	before studio	5 000
TVP2	30.06	Thu	00:00	1/4 F	before I half	4 600
TVP2	30.06	Thu	00:45	1/4 F	after I half	3 800
TVP2	30.06	Thu	01:00	1/4 F	before II half	3 400
TVP2	30.06	Thu	01:45	1/4 F	after II half / Extra-time / Penalty shots	1 900
TVP2	30.06	Thu	02:10	1/4 F	after studio	1 100
				or		
TVP2	01.07	Fri	23:30	1/4 F	before studio	3 600
TVP2	01.07	Fri	00:00	1/4 F	before I half	3 300
TVP2	01.07	Fri	00:45	1/4 F	after I half	2 800
TVP2	01.07	Fri	01:00	1/4 F	before II half	2 500
TVP2	01.07	Fri	01:45	1/4 F	after II half / Extra-time / Penalty shots	1 400
TVP2	01.07	Fri	02:10	1/4 F	after studio	900
TVP2	02 or 03.07	Sat/Sun	23:30	1/4 F	before studio	3 600
TVP2	02 or 03.07	Sat/Sun	00:00	1/4 F	before I half	3 300
TVP2	02 or 03.07	Sat/Sun	00:45	1/4 F	after I half	2 800
TVP2	02 or 03.07	Sat/Sun	01:00	1/4 F	before II half	2 500
TVP2	02 or 03.07	Sat/Sun	01:45	1/4 F	after II half / Extra-time / Penalty shots	1 400
TVP2	02 or 03.07	Sat/Sun	02:10	1/4 F	after studio	900
TVP2	06.07	Wed	23:30	1/2 F	before studio	3 600
TVP2	06.07	Wed	00:00	1/2 F	before I half	3 300
TVP2	06.07	Wed	00:45	1/2 F	after I half	2 800
TVP2	06.07	Wed	01:00	1/2 F	before II half	2 500
TVP2	06.07	Wed	01:45	1/2 F	after II half / Extra-time / Penalty shots	1 400

TVP2	06.07	Wed	02:10	1/2 F	after studio	900
TVP2	07.07	Thu	23:30	1/2 F	before studio	3 600
TVP2	07.07	Thu	00:00	1/2 F	before I half	3 300
TVP2	07.07	Thu	00:45	1/2 F	after I half	2 800
TVP2	07.07	Thu	01:00	1/2 F	before II half	2 500
TVP2	07.07	Thu	01:45	1/2 F	after II half / Extra-time / Penalty shots	1 400
TVP2	07.07	Thu	02:10	1/2 F	after studio	900
TVP2	10.07	Sun	23:30	FINAL	before studio	4 800
TVP2	10.07	Sun	00:00	FINAL	before I half	4 500
TVP2	10.07	Sun	00:45	FINAL	after I half	3 700
TVP2	10.07	Sun	01:00	FINAL	before II half	3 300
TVP2	10.07	Sun	01:45	FINAL	after II half / Extra-time / Penalty shots	1 900
TVP2	10.07	Sun	02:10	FINAL	after studio	1 100

# UEFA EURO 2016 - RATE CARD - Rerun Matches in TVP1

Channel	Date	Day of week	Time	Match	Place	Price 30"
TVP1	11.06	Sat	09:00	France-Romania	before studio	900
TVP1	11.06	Sat	09:30	France-Romania	before I half	900
TVP1	11.06	Sat	10:15	France-Romania	after I half	1 100
TVP1	11.06	Sat	10:30	France-Romania	before II half	1 100
TVP1	11.06	Sat	11:15	France-Romania	after II half	1 000
TVP1	11.06	Sat	11:50	France-Romania	after studio	900
TVP1	13.06	Mon	09:00	Poland - Nothern Ireland	before studio	2 100
TVP1	13.06	Mon	09:30	Poland - Nothern Ireland	before I half	2 300
TVP1	13.06	Mon	10:15	Poland - Nothern Ireland	after I half	2 700
TVP1	13.06	Mon	10:30	Poland - Nothern Ireland	before II half	2 700
TVP1	13.06	Mon	11:15	Poland - Nothern Ireland	after II half	2 500
TVP1	13.06	Mon	11:50	Poland - Nothern Ireland	after studio	2 200
TVP1	17.06	Fr	09:00	Germany-Poland	before studio	2 100
TVP1	17.06	Fr	09:30	Germany-Poland	before I half	2 300
TVP1	17.06	Fr	10:15	Germany-Poland	after I half	2 700
TVP1	17.06	Fr	10:30	Germany-Poland	before II half	2 700
TVP1	17.06	Fr	11:15	Germany-Poland	after II half	2 500
TVP1	17.06	Fr	11:50	Germany-Poland	after studio	2 200
TVP1	22.06	Wed	09:00	Ukraine-Poland	before studio	2 100
TVP1	22.06	Wed	09:30	Ukraine-Poland	before I half	2 300
TVP1	22.06	Wed	10:15	Ukraine-Poland	after I half	2 700
TVP1	22.06	Wed	10:30	Ukraine-Poland	before II half	2 700
TVP1	22.06	Wed	11:15	Ukraine-Poland	after II half	2 500
TVP1	22.06	Wed	11:50	Ukraine-Poland	after studio	2 200
TVP1	26.06	Sun	09:00	1/8 F	before studio	900
TVP1	26.06	Sun	09:30	1/8 F	before I half	1 000
TVP1	26.06	Sun	10:15	1/8 F	after I half	1 200
TVP1	26.06	Sun	10:30	1/8 F	before II half	1 200
TVP1	26.06	Sun	11:15	1/8 F	after II half / Extra-time / Penalty shots	1 100
TVP1	26.06	Sun	11:50	1/8 F	after studio	1 000
				or		
TVP1	27 or 28.06	Mon/Tue	09:00	1/8 F	before studio	900
TVP1	27 or 28.06	Mon/Tue	09:30	1/8 F	before I half	900
						0

TVP1	27 or 28.06	Mon/Tue	10:15	1/8 F	after I half	1 100
TVP1	27 or 28.06	Mon/Tue	10:30	1/8 F	before II half	1 100
TVP1	27 or 28.06	Mon/Tue	11:15	1/8 F	after II half / Extra-time / Penalty shots	1 000
TVP1	27 or 28.06	Mon/Tue	11:50	1/8 F	after studio	900
TVP1	01.07	Fri	09:00	1/4 F	before studio	600
TVP1	01.07	Fri	09:30	1/4 F	before I half	700
TVP1	01.07	Fri	10:15	1/4 F	after I half	800
TVP1	01.07	Fri	10:30	1/4 F	before II half	800
TVP1	01.07	Fri	11:15	1/4 F	after II half / Extra-time / Penalty shots	700
TVP1	01.07	Fri	11:50	1/4 F	after studio	600
				or		
TVP1	02.07	Sat	09:00	1/4 F	before studio	700
TVP1	02.07	Sb	09:30	1/4 F	before I half	800
TVP1	02.07	Sb	10:15	1/4 F	after I half	900
TVP1	02.07	Sb	10:30	1/4 F	before II half	900
TVP1	02.07	Sb	11:15	1/4 F	after II half / Extra-time / Penalty shots	800
TVP1	02.07	Sb	11:50	1/4 F	after studio	700
TVP1	03.07	Sun	09:00	1/4 F	before studio	700
TVP1	03.07	Sun	09:30	1/4 F	before I half	800
TVP1	03.07	Sun	10:15	1/4 F	after I half	900
TVP1	03.07	Sun	10:30	1/4 F	before II half	900
TVP1	03.07	Sun	11:15	1/4 F	after II half / Extra-time / Penalty shots	800
TVP1	03.07	Sun	11:50	1/4 F	after studio	700
				or		
TVP1	04.07	Mon	09:00	1/4 F	before studio	600
TVP1	04.07	Mon	09:30	1/4 F	before I half	700
TVP1	04.07	Mon	10:15	1/4 F	after I half	800
TVP1	04.07	Mon	10:30	1/4 F	before II half	800
TVP1	04.07	Mon	11:15	1/4 F	after II half / Extra-time / Penalty shots	700
TVP1	04.07	Mon	11:50	1/4 F	after studio	600
TVP1	07.07	Thu	09:00	1/2 F	before studio	600
TVP1	07.07	Thu	09:30	1/2 F	before I half	700
TVP1	07.07	Thu	10:15	1/2 F	after I half	800
TVP1	07.07	Thu	10:30	1/2 F	before II half	800
TVP1	07.07	Thu	11:15	1/2 F	after II half / Extra-time / Penalty shots	700
TVP1	07.07	Thu	11:50	1/2 F	after studio	600
TVP1	08.07	Fri	09:00	1/2 F	before studio	600
TVP1	08.07	Fri	09:30	1/2 F	before I half	700
TVP1	08.07	Fri	10:15	1/2 F	after I half	800
TVP1	08.07	Fri	10:30	1/2 F	before II half	800
TVP1	08.07	Fri	11:15	1/2 F	after II half / Extra-time / Penalty shots	700
TVP1	08.07	Fri	11:50	1/2 F	after studio	600
TVP1	11.07	Mon	09:00	FINAL	before studio	600
TVP1	11.07	Mon	09:30	FINAL	before I half	700
TVP1	11.07	Mon	10:15	FINAL	after I half	800
TVP1	11.07	Mon	10:30	FINAL	before II half	800
TVP1	11.07	Mon	11:15	FINAL	after II half / Extra-time / Penalty shots	700
TVP1	11.07	Mon	11:50	FINAL	after studio	600

# **UEFA EURO 2016 – RATE CARD – SUMMARY**

Channel	Date	Day of week	Time Program	Place	Price 30"
TVP1	11.07.2016	Monday	20:20 UEFA EURO 2016 - Summary	before	14 000
TVP1	11.07.2016	Monday	21:20 UEFA EURO 2016 - Summary	after	11 500

# **Additional pricelist**

Prices are listed in PLN, not including VAT, and apply to 30-second commercial spots.

UEFA EURO 2016 - RATE CARD - Poles to the end. LIVE Matches

Channel	Date	Day of week	Time	Match	Place	Price 30"
TVP1	25 or 26.06	Sat/Sun	14:30	1/8 F Poles	before studio	48 900
TVP1	25 or 26.06	Sat/Sun	15:00	1/8 F Poles	before I half	73 300
TVP1	25 or 26.06	Sat/Sun	15:45	1/8 F Poles	after I half	116 600
TVP1	25 or 26.06	Sat/Sun	16:00	1/8 F Poles	before II half	112 800
TVP1	25 or 26.06	Sat/Sun	16:45	1/8 F Poles	after II half / Extra-time / Penalty shots	78 100
TVP1	25 or 26.06	Sat/Sun	17:45	1/8 F Poles	after studio	50 800
				OR		
TVP1	25 or 26.06	Sat/Sun	17:30	1/8 F Poles	before studio	61 200
TVP1	25 or 26.06	Sat/Sun	18:00	1/8 F Poles	before I half	91 700
TVP1	25 or 26.06	Sat/Sun	18:45	1/8 F Poles	after I half	145 800
TVP1	25 or 26.06	Sat/Sun	19:00	1/8 F Poles	before II half	141 000
TVP1	25 or 26.06	Sat/Sun	19:45	1/8 F Poles	after II half / Extra-time / Penalty shots	94 000
TVP1	25 or 26.06	Sat/Sun	20:45	1/8 F Poles	after studio	61 100
TVP1	30.06 or 01.07	Thu/Fri	20:30	1/4 F Poles	before studio	63 900
TVP1	30.06 or 01.07	Thu/Fri	21:00	1/4 F Poles	before I half	98 700
TVP1	30.06 or 01.07	Thu/Fri	21:45	1/4 F Poles	after I half	160 000
TVP1	30.06 or 01.07	Thu/Fri	22:00	1/4 F Poles	before II half	155 100
TVP1	30.06 or 01.07	Thu/Fri	22:45	1/4 F Poles	after II half / Extra-time / Penalty shots	102 000
TVP1	30.06 or 01.07	Thu/Fri	23:45	1/4 F Poles	after studio	63 500
				OR		
TVP1	02 or 03.07	Sat/Sun	20:30	1/4 F Poles	before studio	63 900
TVP1	02 or 03.07	Sat/Sun	21:00	1/4 F Poles	before I half	98 700
TVP1	02 or 03.07	Sat/Sun	21:45	1/4 F Poles	after I half	160 000
TVP1	02 or 03.07	Sat/Sun	22:00	1/4 F Poles	before II half	155 100
TVP1	02 or 03.07	Sat/Sun	22:45	1/4 F Poles	after II half / Extra-time / Penalty shots	102 000
TVP1	02 or 03.07	Sat/Sun	23:45	1/4 F Poles	after studio	63 500
TVP1	06.07	Wed	20:30	1/2 F Poles	before studio	68 200
TVP1	06.07	Wed	21:00	1/2 F Poles	before I half	112 800
TVP1	06.07	Wed	21:45	1/2 F Poles	after I half	178 600
TVP1	06.07	Wed	22:00	1/2 F Poles	before II half	173 900
TVP1	06.07	Wed	22:45	1/2 F Poles	after II half / Extra-time / Penalty shots	103 400
TVP1	06.07	Wed	23:45	1/2 F Poles	after studio	68 200
TVP1	07.07	Thu	20:30	1/2 F Poles	before studio	68 200
TVP1	07.07	Thu	21:00	1/2 F Poles	before I half	112 800
TVP1	07.07	Thu	21:45	1/2 F Poles	after I half	178 600
TVP1	07.07	Thu	22:00	1/2 F Poles	before II half	173 900
TVP1	07.07	Thu	22:45	1/2 F Poles	after II half / Extra-time / Penalty shots	103 400
TVP1	07.07	Thu	23:45	1/2 F Poles	after studio	68 200
TVP1	10.07	Nd	20:30	FINAL POLES	before studio	77 600
TVP1	10.07	Nd	21:00	FINAL POLES	before I half	125 000
TVP1	10.07	Nd	21:45	FINAL POLES	after I half	196 500
TVP1	10.07	Nd	22:00	FINAL POLES	before II half	191 300
TVP1	10.07	Nd	22:45	FINAL POLES	after II half / Extra-time / Penalty shots	115 200
TVP1	10.07	Nd	23:45	FINAL POLES	after studio	71 000

# UEFA EURO 2016 - Rate card - Poles to the end, Rerun Matches in TVP2

Channel	Date	Week day	Time	Match	Place	Price 30"
TVP2	25 or 26.06	Sat/Sun	23:30	1/8 F Poles	before studio	8 200
TVP2	25 or 26.06	Sat/Sun	00:00	1/8 F Poles	before I half	7 600
TVP2	25 or 26.06	Sat/Sun	00:45	1/8 F Poles	after I half	6 300
TVP2	25 or 26.06	Sat/Sun	01:00	1/8 F Poles	before II half	5 700
TVP2	25 or 26.06	Sat/Sun	01:45	1/8 F Poles	after II half / Extra-time / Penalty shots	3 200
TVP2	25 or 26.06	Sat/Sun	02:10	1/8 F Poles	after studio	1 900
TVP2	30.06	Thu	23:30	1/4 F Poles	before studio	8 200
TVP2	30.06	Thu	00:00	1/4 F Poles	before I half	7 600
TVP2	30.06	Thu	00:45	1/4 F Poles	after I half	6 300
TVP2	30.06	Thu	01:00	1/4 F Poles	before II half	5 700
TVP2	30.06	Thu	01:45	1/4 F Poles	after II half / Extra-time / Penalty shots	3 200
TVP2	30.06	Thu	02:10	1/4 F Poles	after studio	1 900
				or		
TVP2	01.07 lub 02.07 lub 03.07	Fri/Sat/Sun	23:30	1/4 F Poles	before studio	6 000
TVP2	01.07 lub 02.07 lub 03.07	Fri/Sat/Sun	00:00	1/4 F Poles	before I half	5 500
TVP2	01.07 lub 02.07 lub 03.07	Fri/Sat/Sun	00:45	1/4 F Poles	after I half	4 600
TVP2	01.07 lub 02.07 lub 03.07	Fri/Sat/Sun	01:00	1/4 F Poles	before II half	4 200
TVP2	01.07 lub 02.07 lub 03.07	Fri/Sat/Sun	01:45	1/4 F Poles	after II half / Extra-time / Penalty shots	2 300
TVP2	01.07 lub 02.07 lub 03.07	Fri/Sat/Sun	02:10	1/4 F Poles	after studio	1 400
TVP2	06,07,10.07	Wed/Thu/Sun	23:30	1/2 F, FINAL Poles	before studio	6 900
TVP2	06,07,10.07	Wed/Thu/Sun	00:00	1/2 F, FINAL Poles	before I half	6 300
TVP2	06,07,10.07	Wed/Thu/Sun	00:45	1/2 F, FINAL Poles	after I half	5 300
TVP2	06,07,10.07	Wed/Thu/Sun	01:00	1/2 F, FINAL Poles	before II half	4 800
TVP2	06,07,10.07	Wed/Thu/Sun	01:45	1/2 F, FINAL Poles	after II half / Extra-time / Penalty shots	2 600
TVP2	06,07,10.07	Wed/Thu/Sun	02:10	1/2 F, FINAL Poles	after studio	1 600

# UEFA EURO 2016 - Rate card - Poles to the end, Rerun matches in TVP1

Channel	Date	Day of week	Time	Match	Place	Price 30"
TVP1	26.06	Sun	09:00	1/8 F Poles	before studio	3 400
TVP1	26.06	Sun	09:30	1/8 F Poles	before I half	3 700
TVP1	26.06	Sun	10:15	1/8 F Poles	after I half	4 400
TVP1	26.06	Sun	10:30	1/8 F Poles	before II half	4 400
TVP1	26.06	Sun	11:15	1/8 F Poles	after II half / Extra-time / Penalty shots	4 000
TVP1	26.06	Sun	11:50	1/8 F Poles	after studio	3 500
				or		
TVP1	27 or 28.06	Mon/Tue	09:00	1/8 F Poles	before studio	2 100
TVP1	27 or 28.06	Mon/Tue	09:30	1/8 F Poles	before I half	2 300
TVP1	27 or 28.06	Mon/Tue	10:15	1/8 F Poles	after I half	2 700
TVP1	27 or 28.06	Mon/Tue	10:30	1/8 F Poles	before II half	2 700
TVP1	27 or 28.06	Mon/Tue	11:15	1/8 F Poles	after II half / Extra-time / Penalty shots	2 500
TVP1	27 or 28.06	Mon/Tue	11:50	1/8 F Poles	after studio	2 200
TVP1	01.07	Fri	09:00	1/4 F Poles	before studio	1 600
TVP1	01.07	Fri	09:30	1/4 F Poles	before I half	1 700

TVP1	01.07	Fri	10:15	1/4 F Poles	after I half	2 000
TVP1	01.07	Fri	10:30	1/4 F Poles	before II half	2 000
TVP1	01.07	Fri	11:15	1/4 F Poles	after II half / Extra-time / Penalty shots	1 800
TVP1	01.07	Fri	11:50	1/4 F Poles	after studio	1 600
				or		
TVP1	02.07 or 03.07	Sat/Sun	09:00	1/4 F Poles	before studio	2 500
TVP1	02.07 or 03.07	Sat/Sun	09:30	1/4 F Poles	before I half	2 700
TVP1	02.07 or 03.07	Sat/Sun	10:15	1/4 F Poles	after I half	3 200
TVP1	02.07 or 03.07	Sat/Sun	10:30	1/4 F Poles	before II half	3 200
TVP1	02.07 or 03.07	Sat/Sun	11:15	1/4 F Poles	after II half / Extra-time / Penalty shots	2 900
TVP1	02.07 or 03.07	Sat/Sun	11:50	1/4 F Poles	after studio	2 500
TVP1	04.07	Mon	09:00	1/4 F Poles	before studio	1 600
TVP1	04.07	Mon	09:30	1/4 F Poles	before I half	1 700
TVP1	04.07	Mon	10:15	1/4 F Poles	after I half	2 000
TVP1	04.07	Mon	10:30	1/4 F Poles	before II half	2 000
TVP1	04.07	Mon	11:15	1/4 F Poles	after II half / Extra-time / Penalty shots	1 800
TVP1	04.07	Mon	11:50	1/4 F Poles	after studio	1 600
TVP1	07-11.07	Wed/Thu/Sun	09:00	1/2 F, FINAL Poles	before studio	2 500
TVP1	07-11.07	Wed/Thu/Sun	09:30	1/2 F, FINAL Poles	before I half	2 700
TVP1	07-11.07	Wed/Thu/Sun	10:15	1/2 F, FINAL Poles	after I half	3 200
TVP1	07-11.07	Wed/Thu/Sun	10:30	1/2 F, FINAL Poles	before II half	3 200
TVP1	07-11.07	Wed/Thu/Sun	11:15	1/2 F, FINAL Poles	after II half / Extra-time / Penalty shots	2 900
TVP1	07-11.07	Wed/Thu/Sun	11:50	1/2 F, FINAL Poles	after studio	2 500

Broadcast prices for spot lengths other than 30 seconds are subject to indexation, using conversion indexes specified in the table below; converted values are rounded to the nearest full zloty:

#### **PRICE INDEX**

commercial spot duration	Index
5"-15"	0.70
16"-20"	0.90
21"-25"	0.95
26"-30"	1.00
31"-35"	1.17
36"-40"	1.33
41"-45"	1.50
46"-60"	2.00

For commercial spots longer than 60 seconds, a linear conversion index shall apply (equal to the ratio of the spot length to 30 seconds). The resulting value shall be rounded up to the nearest full zloty.

# Annex no. 3 to the EURO 2016 Offer Auction terms and conditions

#### **Art. 1 General provisions**

- Auctions shall be organized by Telewizja Polska S.A., with its registered office in Warsaw at ul. J.P. Woronicza 17, listed in the Business Register of the National Court Register kept at the District Court of the City of Warsaw, 13<sup>th</sup> Economic Division of the National Court Register, under number KRS 0000100679, with the tax identification number NIP 521-04-12-987 and the fully paid up share capital of PLN 266 596 500.00, hereinafter referred to as "Telewizja".
- 2. The auction shall be conducted by the Advertising Office of TVP S.A., situated in Warsaw at ul. J.P. Woronicza 17, hereinafter referred to as "BRTVP".
- 3. The auction shall take place online at <a href="www.brtvp.pl">www.brtvp.pl</a>.

#### Art. 2 Subject of the terms and conditions

- 1. These terms and conditions specify the principles of auctions for the extra fees applicable to the selection of the commercial spot position during advertising breaks broadcast before and after each half of the live matches with the participation of the Polish team at the group stage in the framework of UEFA EURO 2016™ between 10.06.2016 and 21.06.2016 and the final match of UEFA EURO 2016™.
- 2. In the event of a period of extra time and/or penalty kicks, advertising breaks scheduled after the  $2^{nd}$  half shall be broadcast after the period of extra time or penalty kicks.
- 3. Auctions shall cover the extra fees for selecting specific positions during advertising breaks mentioned in section 11:
  - a) position 1 and 2 during the advertising break after the 1<sup>st</sup> and 2<sup>nd</sup> half of matches mentioned in section 1.
  - b) Position 99 and 98 during the advertising break before the 1<sup>st</sup> and 2<sup>nd</sup> half of matches mentioned in section 1.
- 4. Auctions mentioned in section 1 shall cover only those advertising break positions that have not been previously purchased by Official UEFA Sponsors, in accordance with Art. 2 section 12 of the EURO 2016 Offer.
- 5. The organizer understands "commercial spot broadcast price" to mean the broadcast price for a 30-second commercial spot during an advertising break as specified in the pricelist of the EURO2016 Offer. The price is subject to indexation in accordance with Annex no. 2 to the EURO 2016 Offer; applicable discounts are specified in Art. 2 section 10 of the EURO 2016 Offer.
- 6. The organizer understands the term "final price" as the broadcast price of a commercial spot mentioned in section 5 (including applicable discounts), increased by the extra fees for selected positions in accordance with Art. 2 section 10 of the EURO 2016, and the extra fee auctioned. The final price shall be augmented by the relevant goods and services tax.
- 7. The auctioned extra fee is not subject to indexation and not eligible for discounts mentioned in section 6.

#### Art. 3 Formal participation conditions

- 1. The following entities may be bidders:
  - a) Advertisers,
  - b) Media agencies acting on their own behalf for the benefit of Advertisers.
- 2. To participate in an auction, the party must:
  - a) accept the agreement for the broadcast of commercial spots subject to a tariff pricelist;
  - b) submit the powers of attorney for the person authorized to represent the Advertiser or Media Agency acting on its own behalf for the benefit of the Advertiser. The template is provided in **Annex no. 1** to the Terms and Conditions.
- 3. The powers of attorney shall be submitted via e-mail to <a href="licytacja@brtvp.pl">licytacja@brtvp.pl</a>
  no later than before 10:00 am on the day of auction. As a confirmation of acceptance, BRTVP shall contact the bidder at the email address indicated in the powers of attorney and provide a login name and password for log in to <a href="www.brtvp.pl">www.brtvp.pl</a>, as well as the unique codes to identify the bidder and the commercial spot(s). The codes shall be known exclusively to the bidder and the bidder's participation shall be indicated on screen exclusively through the codes.

#### Art. 4 Auction date

The date of the auction shall be published online at <a href="www.brtvp.pl">www.brtvp.pl</a> no later than on 25 May 2016.

#### **Art. 5 Auction conditions**

- 1. The asking price for positions 1 and 99 during advertising breaks mentioned in Art. 2 section 1 is **PLN 1000**.
- 2. The asking price for positions 2 and 98 during advertising breaks mentioned in Art. 2 section 1 is **PLN 1000**.
- 3. In the course of the auction, bidders progressively increase their bids. The minimum bid increment is **PLN 1000**.
- 4. Information about the codes of currently winning bidders shall be available at www.brtvp.pl. The page shall be updated on an ongoing basis upon the arrival of each new offer.
- 5. Bidding is considered tantamount to readiness to purchase the broadcast of commercial spots at auctioned positions during advertising breaks, mentioned in Art. 2 section 1.
- 6. The auction shall be awarded to the highest bidder. Should more than one bid in a given auction offer the same highest amount, the winner shall be determined based on the order in which the offers are placed. Bidders shall be notified of the final decision before 12 pm on the next working day after the closing of the auction (via fax or e-mail indicated by the bidder in his offer). Information sent to the indicated fax number or e-mail address shall be considered as delivered.
- 7. Successful bidders who acquire the right to selected positions during advertising breaks are obliged to accept the annex to the commercial spot broadcast agreement and pay the final price mentioned in Art. 2 section 6
- 8. In the event that the successful bidder declines to accept the annex to the commercial spot broadcast agreement in full or in part, Telewizja may select the most favorable from among the remaining offers without the need to hold another auction. In this case, the bidder declining to accept the annex shall pay a cancellation fee for each auctioned fee in the amount of 50% of each auctioned fee.
- 9. Advertising break positions that are not sold at the auction shall be subject to sale in accordance with Art. 2 section 10 of the EURO 2016 Offer.

#### **Art. 6 Final provisions**

- 1. Telewizja may change the conditions or date of the auction for important reasons. In the event of changes, Telewizja shall notify the bidders of the fact without delay.
- 2. Telewizja reserves the right to cancel or nullify the auction for important reasons.
- 3. Participation in the auction entails the acceptance of auction terms and conditions.

4. The contact person authorized to provide auction-related explanations on the part of BR TVP is: Dominika Weidemann, tel. (22) 547 22 71, 605 605 089,

e-mail: dominika.weidemann@tvp.pl

# Annex no. 1 to Auction Terms and Conditions

# Powers of attorney for Advertiser/Media agency \*

Seal of the Advertiser/Media Agency*					
Pursuant to art. 96 of the Civil Code (Dz. U. of 1964. No. 16, item 93, with later amendments), I/we hereby grant					
the following powers of attorney:					
(first and last name of a physical person and their PESEL number)					
to submit successive bids on our behalf in the auction for the extra fee for commercial spot positions during advertising breaks broadcast before and after each half of live matches with the participation of the Polish team at the group stage of the UEFA EURO 2016™ between 10.06.2016 and 21.06.2016 and the final match of UEFA EURO 2016™, organized by Telewizja Polską S.A.					
Please fill out the following information:					
- name of the Advertiser					
- title and length of the commercial spot					
Title of the commercial spot					
No. 1					
No. 2					
- e-mail address of the Plenipotentiary					
I hereby apply for the auction access password					
Data concerning the Advertiser/Media Agency* were determined based on the electronic database of the					
National Court Register/based on the entry to the Central Registration and Information on Business*. In addition,					
the Advertiser/Media agency* certifies that its data, in particular data pertaining to the legal form of business					
and representation held at the electronic database of the National Court Register/ in the entry to the Central					
Registration and Information on Business*, are up to date.  The Media agency declares** that it is authorized, based on the authorization granted by the Advertiser/a					
separate agreement, to act on its own behalf for the benefit of the Advertiser, and, as a corollary, is authorized to participate in the auction for the extra fee for commercial spot positions during advertising breaks broadcast before and after each half of live matches with the participation of the Polish team at the group stage of the UEFA EURO 2016™ between 10.06.2016 and 21.06.2016 and the final match of UEFA EURO 2016™, organized by Telewizja Polską S.A.					
date and signature(s) and the personal seal of the person(s) authorized to represent the Advertiser/Media agency $^st$					
*/ delete as appropriate					
**/ Declaration for the Media Agency acting on its own behalf for the benefit of the Advertiser					
I ACCEPT THE POWERS OF ATTORNEY					
date, signature, and seal					